

# FINANCIAL TARGETS: PROMOTING LONG-TERM EARNINGS GROWTH

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# Successful transformation – strong operational and financial platform for growth and value creation

## COMPLETED

Highly decarbonised generation fleet

**99%**

Efficiency improvements, fixed costs

**100** €mn

Strong balance sheet and credit rating

**BBB+**

Unique solution for nuclear waste disposal

**Posiva**

## ONGOING

Hydro value & optimisation

**8-10** €/MWh\*

Nuclear lifetime extension

**180** TWh

Development of renewables

**1.2** GW RtB

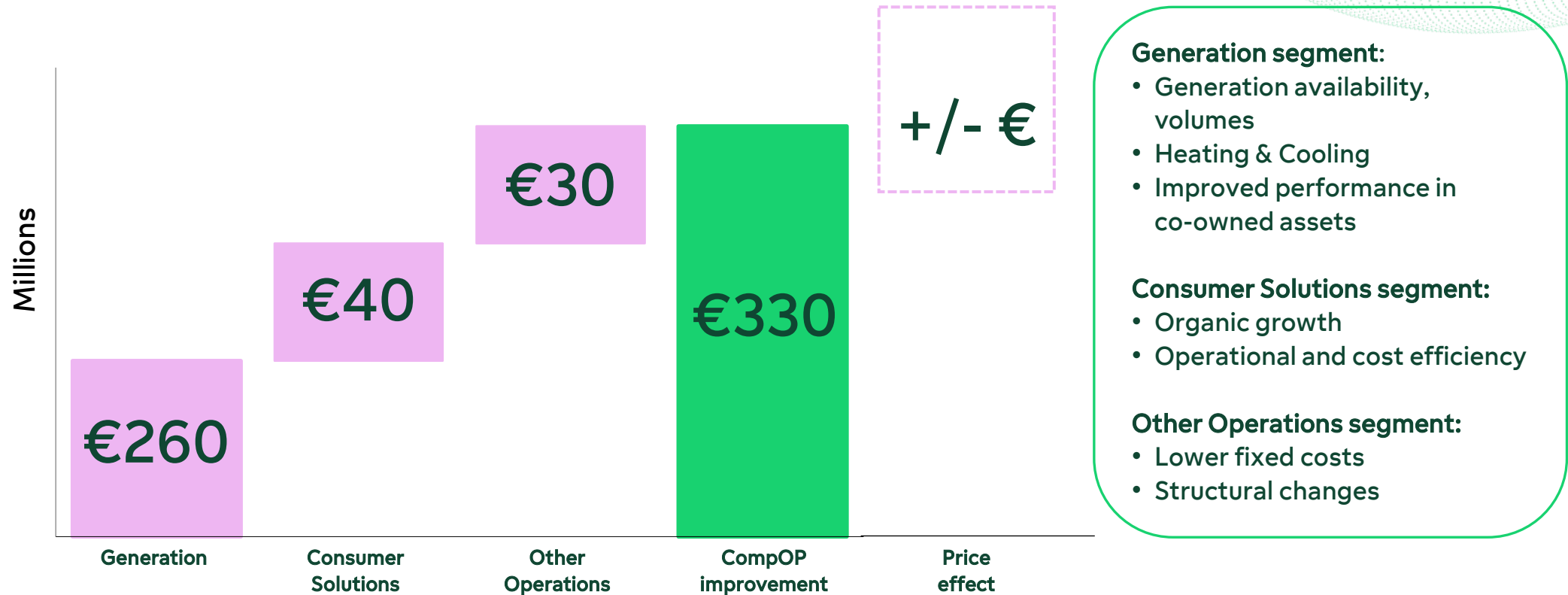
Development of flexible solutions

**2.5** GW RtD

\* for 2026  
RtB = Ready to Build  
RtD = Ready to Deploy

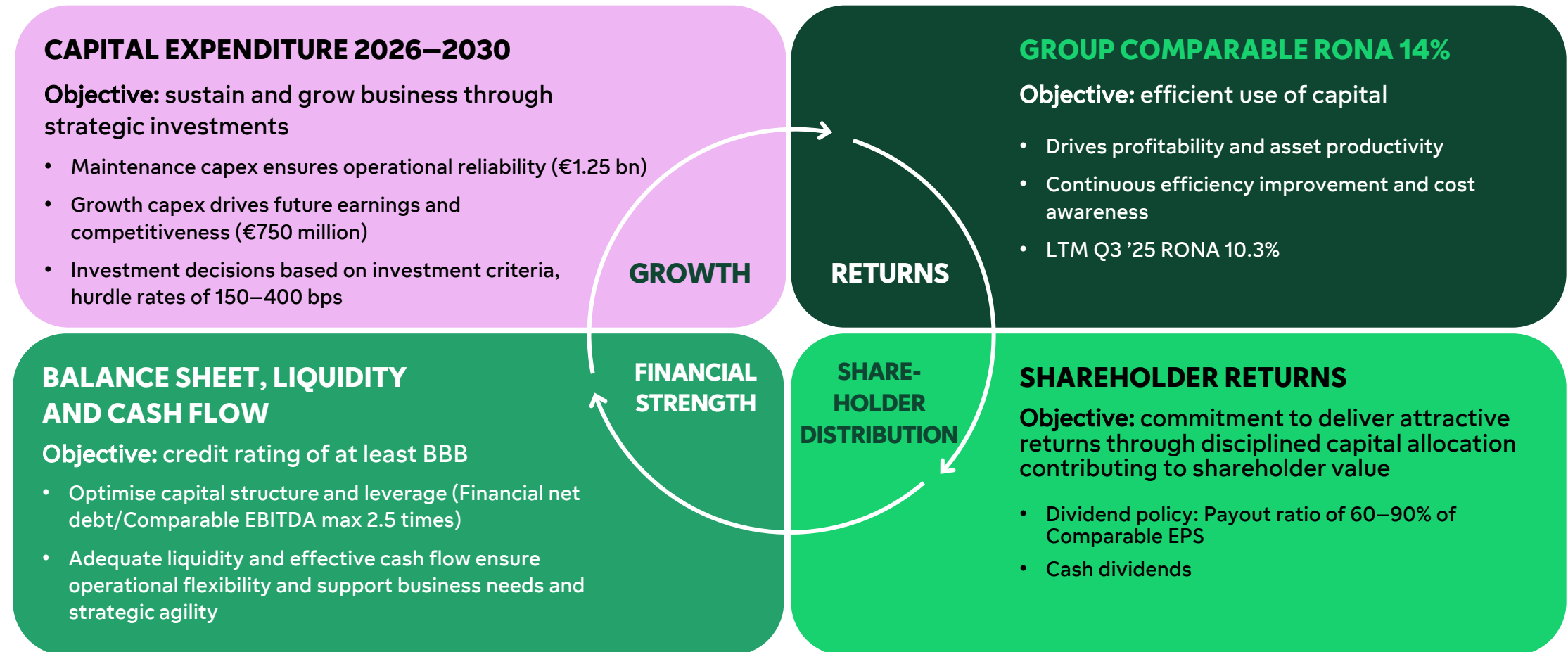
# Earnings improvement with own actions

## – Comparable operating profit of €330\* million by 2030



\* For existing fleet; excludes new capital expenditure or M&A.  
Baseline is Comparable operating profit of €930 million, LTM Q3 2025.

# Capital allocation: Balance between investments and distribution aligns with shareholder expectations and supports long-term growth



# Balance sheet and Financial net debt

## - cash conversion almost 100%

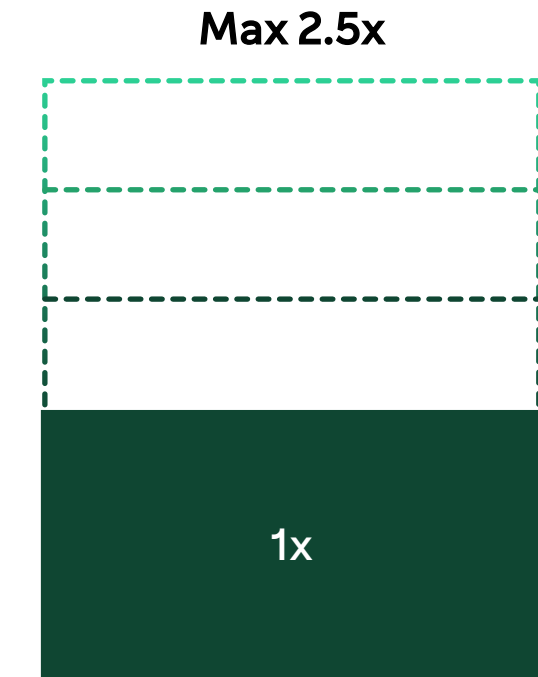
### Comparable EBITDA

- Net finance cost paid
- Income taxes paid
- +/- Change in working capital
- Capital expenditure
- Dividend
- +/- Other

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= Change in Financial net debt

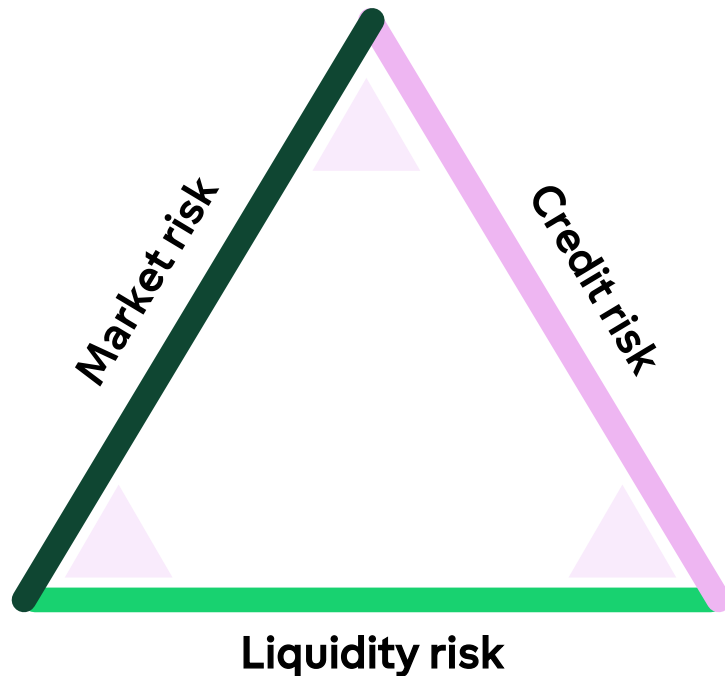
### Financial net debt to Comparable EBITDA





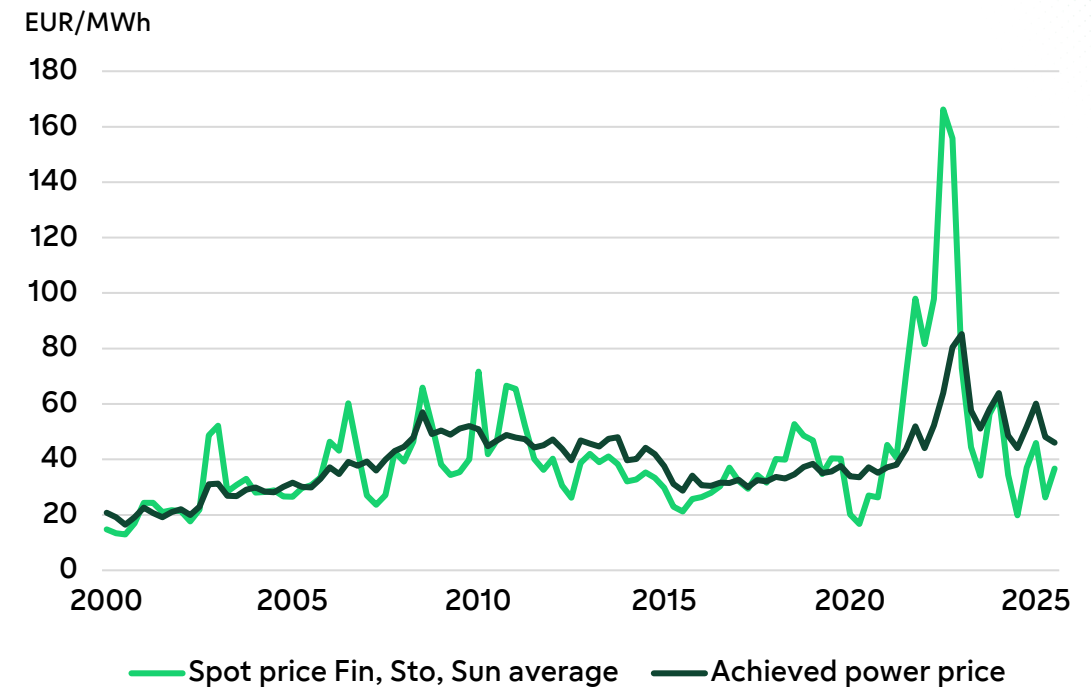
# Long-term hedging manages risks and secures predictable cash flows

Hedging balances between market, credit and cash liquidity risks



Fortum has a solid track record of successful hedging

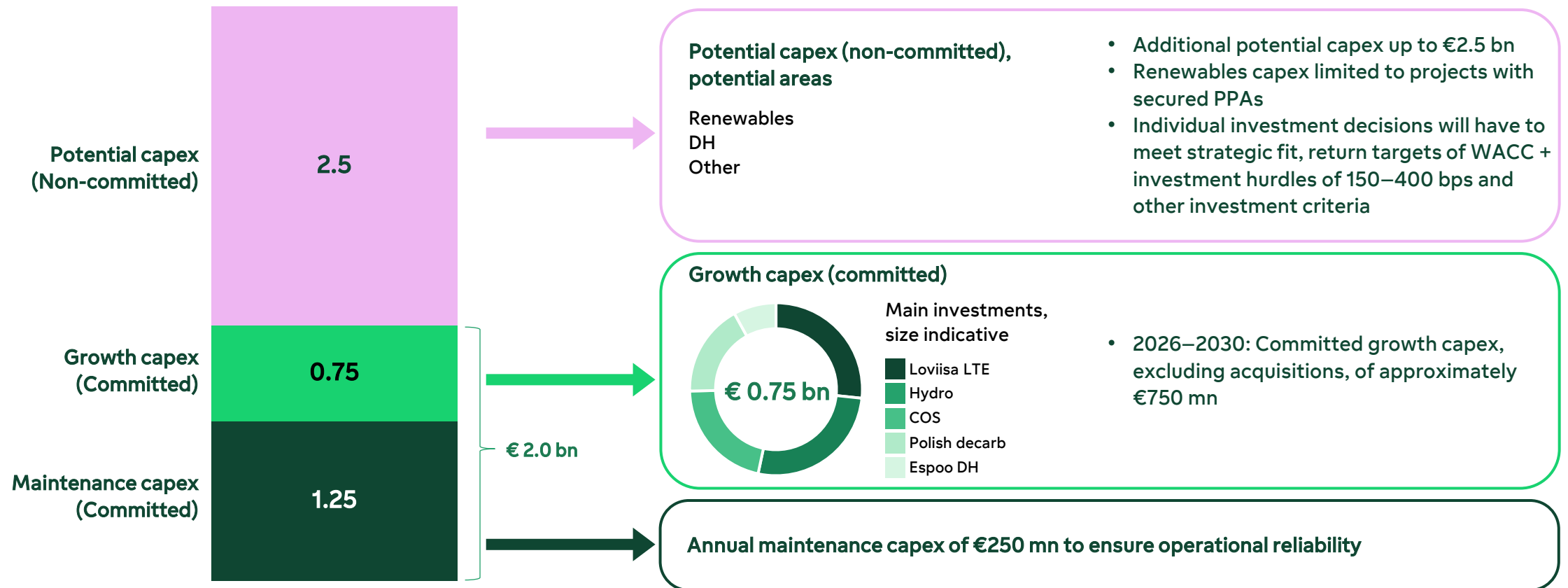
Realised quarterly prices since 2000



From 2009 onwards thermal and import from Russia excluded.  
Before 2024 outright volume split (FI 40%/SE3 40%/ SE2 20%),  
and from 2024 onwards, 47 TWh (FI 46%/ SE3 37%/SE2 17%)

# Outlook on capital expenditure: 2026–2030

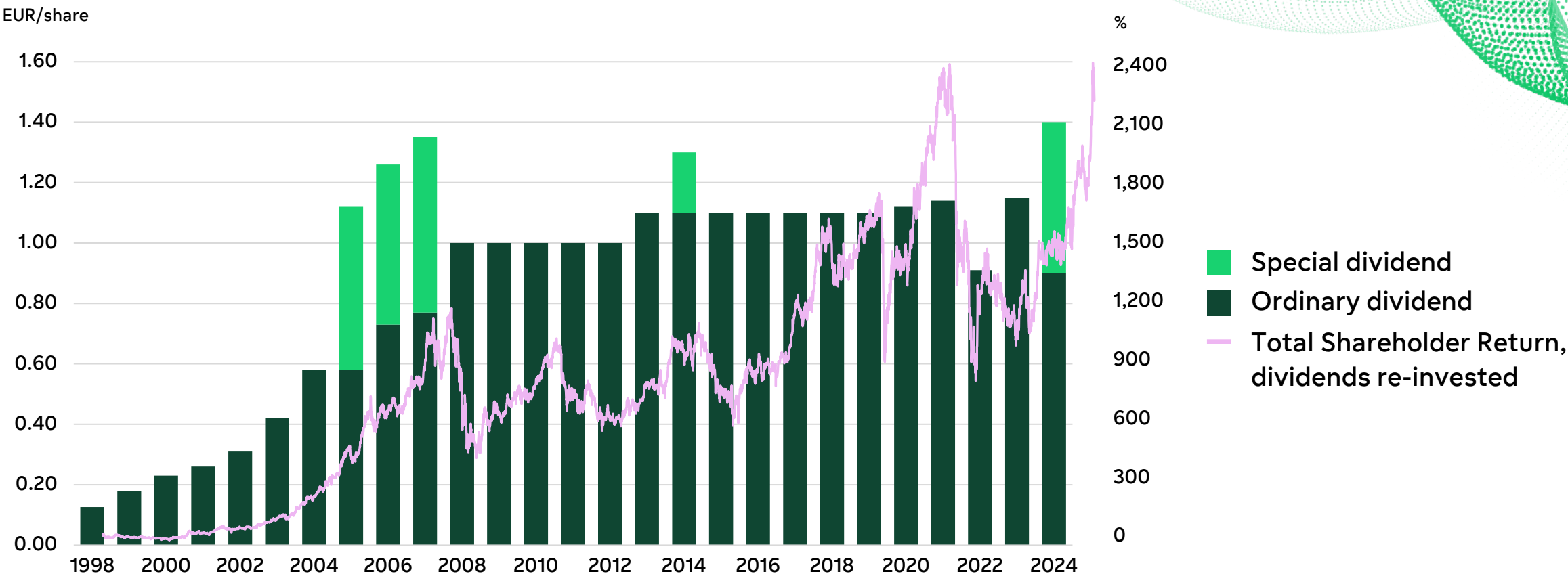
## Capex outlook 2026–2030 (€bn)



COS = Consumer Solutions  
DH = District heating  
LTE = Lifetime extension

# Fortum has continuously paid cash dividends since its listing

Cash dividends of €21.7 bn since 1998





# Fortum's guidance for P&L and cash flow items

## Condensed consolidated income statement

EUR million	
Sales	'EBITDA' guidance: disclosed hedge positions, market prices and potential volume comments/UMMs
Other income	
Materials and services	
Employee benefits	
Depreciation and amortisation	
Other expenses	'Depreciation': no explicit, but LTM is a used proxy, (the level above maintenance capex)
Comparable operating profit	
Items affecting comparability	
Operating profit	'Associates': TSE, small (€ 5-10 mn) profit
Share of profit of associates and joint ventures	
Interest expense	
Interest income	
Other financial items - net	
Finance costs - net	'Interest costs, net' guidance: gross debt and cash, related interest rates
Profit before income tax	
Income tax expense	Comparable income tax %
Net profit	
Attributable to:	
Owners of the parent	Minorities: close to zero
Non-controlling interests	

### Further disclosed and externally known data points:

- Fortum outright volumes for hydro & nuclear & wind (20 TWh + 26 TWh +1 TWh = 47 TWh)
- Blended area price split for Fortum generation: FI 46%, SE3 37%, SE2 17%
- Optimisation premium

## Condensed consolidated cash flow statement

Comparable EBITDA	
Non-cash and other items	'Finance costs, net': guidance for gross debt and cash and related interest rates
Interest received	
Interest paid	
Dividends received	Comparable income tax %
Income taxes paid	
Funds from operations	
Change in working capital	
Net cash from operating activities	
Cash flow from investing activities	Capex guidance provided for future years: maintenance and growth
Capital expenditures	
Acquisitions of shares	
Proceeds from sales of property, plant and equipment	
Divestments of shares and capital returns	
Shareholder loans to associated companies and joint ventures	
Change in margin receivables	
Change in other interest-bearing receivables	
Net cash from/used in investing activities	
Cash flow before financing activities	
Cash flow from financing activities	Bond/loan maturities guidance
Proceeds from long-term liabilities	
Payments of long-term liabilities	
Change in short-term liabilities	Dividend policy
Dividends paid to the owners of the parent	
Change in margin liabilities	
Other financing items	
Net cash from/used in financing activities	

# Summary of Fortum's financial targets – driving value creation

## HEDGING

Rolling 10-year outright target:  
>25% by the end of 2028

Current hedges:  
2025: 90% at 42 €/MWh  
2026: 70% at 41 €/MWh  
2027: 45% at 39 €/MWh

## COMPARABLE RONA-%

Long-term target for Group: 14%  
LTM in Q3 '25 was 10.3%

## LEVERAGE

Financial net debt / Comparable EBITDA:  
Maximum of 2.5 times

## OPTIMISATION PREMIUM

2025: 10 €/MWh  
2026: 8–10 €/MWh  
2027–: 6–8 €/MWh

## INVESTMENT CRITERIA

Strategic fit  
Project WACC + investment hurdles:  
150–400 bps  
Sustainability criteria

## DIVIDEND POLICY

Payout ratio of 60–90%  
of Comparable EPS  
Competitive cash dividends